Allan Gray-Orbis Global Equity Feeder Fund

ALLANGRAY

Fund managers:	Ian Liddle (The underlying Orbis Global Equity Fund is managed by Orbis)
Inception date:	1 April 2005
Class:	A

Fund description

The Fund is a feeder fund and invests only in the Orbis Global Equity Fund, managed by Allan Gray's offshore investment partner, Orbis Investment Management Limited. The Orbis Global Equity Fund invests in shares listed on stock markets around the world and aims to be fully invested at all times. Returns are likely to be volatile, especially over short- and medium-term periods. Although the Fund is fully invested outside South Africa, the units in the Fund are priced and traded daily in rands.

ASISA unit trust category: Global - Equity - General

Fund objective and benchmark

The Fund aims to outperform global stock markets over the long term, without taking on greater risk. Its benchmark is the FTSE World Index, including income.

How we aim to achieve the Fund's objective

The Fund invests only in the Orbis Global Equity Fund. The Orbis Global Equity Fund is managed to remain fully invested in selected global equities. Orbis uses in-house research to identify companies around the world whose shares can be purchased for less than Orbis' assessment of their long-term intrinsic value. This long-term perspective enables Orbis to buy shares which are shunned by the stock market because of their unexciting or poor short-term prospects, but which are relatively attractively priced if one looks to the long term. This is the same approach as that used by Allan Gray to invest in South African equities, except that Orbis is able to choose from many more shares, listed internationally.

Suitable for those investors who

- Seek exposure to diversified international equities to provide long-term capital growth
- Wish to invest in international assets without having to personally expatriate rands
- Are comfortable with global stock market and currency fluctuation and risk of capital loss
- Typically have an investment horizon of more than five years
- Wish to use the Fund as a fully invested global equity 'building block' in a diversified multi-asset class portfolio

Minimum investment amounts

Minimum lump sum per investor account:	R20 000
Additional lump sum:	R500
Minimum debit order*:	R500

*Only available to South African residents.

Annual management fee

Allan Gray is paid a marketing and distribution fee by Orbis and charges no further fees. The underlying Orbis funds have their own fee structures, these can be found at www.orbis.com.

Fund information on 31 March 2013

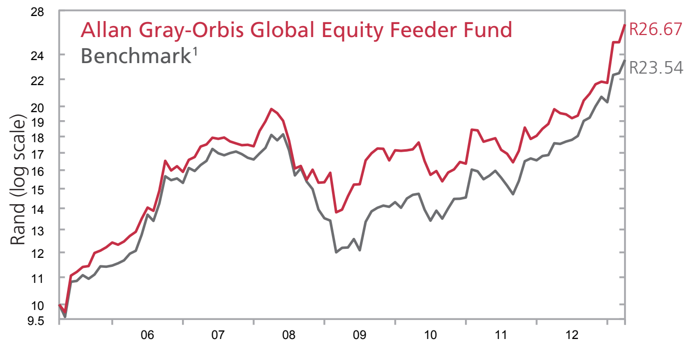
Fund size:	R7 549m
Fund price:	R26.57

Income distributions for the last 12 months

To the extent that income earned in the form of dividends and interest exceeds expenses in the Fund, the Fund will distribute any surplus annually.	31 Dec 2012
Cents per unit	0.1613

Performance net of all fees and expenses

Value of R10 invested at inception with all distributions reinvested



% Returns	Fund		Benchmark[1]		CPI inflation[2]	
	ZAR	US$	ZAR	US$	ZAR	US$
Unannualised:						
Since inception	166.7	80.2	135.4	59.1	61.1	20.6
Annualised:						
Since inception	13.0	7.6	11.3	6.0	6.2	2.4
Latest 5 years	6.1	3.5	5.4	2.8	6.0	1.8
Latest 3 years	15.7	7.3	17.1	8.5	5.2	2.3
Latest 2 years	22.8	5.3	23.2	5.7	6.0	2.4
Latest 1 year	34.6	12.2	33.9	11.6	5.9	2.0
Year-to-date (unannualised)	22.8	13.2	16.0	6.9	1.3	0.7
Risk measures (since inception)						
Maximum drawdown[3]	-34.1	-52.8	-38.0	-57.6	n/a	n/a
Percentage positive months[4]	64.6	60.4	63.5	60.4	n/a	n/a
Annualised monthly volatility[5]	14.9	18.6	13.5	17.8	n/a	n/a

1. FTSE World Index including income (Source: Bloomberg), performance as calculated by Allan Gray as at 31 March 2013.
2. This is based on the latest numbers published by I-Net Bridge as at 28 February 2013.
3. Maximum percentage decline over any period. The maximum rand drawdown occurred from 6 June 2008 to 10 March 2009 and maximum benchmark drawdown occurred from 5 June 2008 to 6 March 2009. Drawdown is calculated on the total return of the Fund/benchmark (i.e. including income).
4. The percentage of calendar months in which the Fund produced a positive monthly return since inception.
5. The standard deviation of the Fund's monthly return. This is a measure of how much an investment's return varies from its average over time.

Total expense ratio (TER)

The TER for the year ending 31 December 2012 is 1.54% and included in this is a performance fee of -0.15% and trading costs of 0.14%. The annual management fee rate charged by Orbis in the underlying fund for the three months ending 31 March 2013 was 1.41% (annualised). These figures are inclusive of VAT, where applicable. Fund returns are quoted after deduction of costs incurred within the Fund so the TER should not be deducted from Fund returns (refer to page 2 for further information).

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Fund manager quarterly commentary as at 31 March 2013

American International Group (AIG) is a name that needs little introduction. During the Global Financial Crisis, AIG imploded in spectacular fashion and ended up being the target of a US$180 billion capital injection by the US government as part of the largest bailout in history. While the name remains the same, the company your Fund owns today is quite different from its previous incarnation. Gone are the exotic derivative positions that served it so poorly and AIG has repaid its entire bailout loan to the US government. It has also gone back to basics. With two main divisions – a multinational property and casualty insurer and a US life insurer – AIG has at long last become a 'boring' insurance company.

Still, bad memories die hard. AIG's reputation remains tarnished by the events of nearly five years ago, and this is reflected in the share price. The company's tangible net asset value (TNAV) – essentially the value of its tangible assets less the estimate of its future liabilities – now stands at US$65 per share compared with its share price of US$39. Orbis considers that to be a rare bargain for the patient investor. If an insurer's assets and liabilities are assessed correctly, and its management team can earn a reasonable return on that capital over time, then buying an insurer's net assets at a discount is as good as getting a dollar for less than 100 cents.

Historically stock market investors have been willing to pay a multiple of about 1.5 to 2.5 times TNAV, on average, for US insurers, and they have typically paid more than TNAV for all but the bottom 20%. By applying a 40% discount to AIG's TNAV, the stock market is currently pricing AIG as if either its net assets are vulnerable to another shock, or the company will fail to generate an adequate return on those assets in future.

Orbis' research concludes that there is no good reason for the stock to be priced so far outside the normal range. AIG's risk profile has demonstrably improved, its gearing has nearly halved relative to pre-crisis levels and its derivatives exposure has fallen by more than 90%. The burden of proof is on AIG's new management team to demonstrate that it can restore the group to a respectable level of profitability. Writing profitable insurance contracts is not rocket science, but it is all too common for insurers to lose discipline and drop their prices in pursuit of market share gains.

Orbis believes AIG now has the right management team in place to restore underwriting profitability. In Bob Benmosche, the industry veteran who was hand-picked to come out of retirement to lead AIG back to health, the company has a leader whose track record demonstrates that he is up to the task. Dramatic improvements should not be expected overnight, but for the patient investor, Orbis believes that the outlook for this 'boring' insurer is actually rather exciting.

Top 10 share holdings on 31 March 2013

Company	% of portfolio
Micron Technology	5.9
American Intl. Group	4.8
NetEase	4.4
WellPoint	3.7
Weatherford International	3.2
Telefonaktiebolaget LM Ericsson	3.2
INPEX	2.7
Barclays	2.6
Japan Tobacco	2.6
Baidu	2.5
Total	**35.7**

Geographical exposure on 31 March 2013

This Fund invests solely into the Orbis Global Equity Fund

Region	Fund's % exposure to:		% of World Index
	Equities	Currencies	
United States	44	43	49
Canada	1	1	4
North America	**45**	**44**	**53**
United Kingdom	7	8	8
Continental Europe	11	17	17
Europe	**18**	**25**	**25**
Japan	**15**	**9**	**9**
Greater China	10	10	3
Korea	7	8	2
Other	2	2	1
Asia ex-Japan	**19**	**20**	**6**
Other	**2**	**2**	**7**
Net Current Assets	**1**	**0**	**0**
Total	**100**	**100**	**100**

Note: There may be slight discrepancies in the totals due to rounding.

Tel 0860 000 654 or +27 (0)21 415 2301 Fax 0860 000 655 or +27 (0)21 415 2492 info@allangray.co.za www.allangray.co.za

The availability of the Fund is subject to offshore capacity constraints. Please contact our Client Service Centre for further information about any constraints that may apply.

Disclaimer

A feeder fund is a unit trust fund that, apart from assets in liquid form, consists solely of units in a single portfolio of a collective investment scheme. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. Permissible deductions may include management fees, brokerage, STT, auditor's fees, bank charges and trustee fees. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Allan Gray Unit Trust Management (RF) Proprietary Limited ("the Company") is a member of the Association for Savings & Investment SA (ASISA). Allan Gray Proprietary Limited, an authorised financial services provider, is the appointed investment manager of the Company. The Company is incorporated and registered under the laws of South Africa and is supervised by the Financial Services Board. The Company has been approved by the Regulatory Authority of Botswana to market its unit trusts in Botswana, however it is not supervised or licensed in Botswana.

Unit price

Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio divided by the number of units in issue. Forward pricing is used and Fund valuations take place at approximately 16:00 each business day. Purchase and redemption requests must be received by the manager by 14:00 each business day to receive that day's price. Fluctuations and movements in exchange rates may also cause the value of underlying international investments to go up or down.

Fees

A schedule of fees, charges and maximum commissions is available on request from the manager. Commission and incentives may be paid and if so, would be included in the overall costs.

TER

*TERs are shown for class A units only

The Total Expense Ratio (TER) is the percentage of the fund's average assets under management that has been used to pay the fund's operating expenses over the past year. The TER includes the annual management fees that have been charged (both the fee at benchmark and any performance component charged), trading costs (including brokerage, STT, STRATE and insider trading levy), VAT and other expenses. Since unit trust expenses vary, the current TER cannot be used as an indication of future TERs. All Allan Gray performance figures are quoted after the deduction of costs incurred within the Fund so the TER is not a new cost. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. Instead, when investing, the investment objective of the Fund should be aligned with the investor's objective and compared against the performance of the Fund. TERs should then be used to evaluate whether the Fund performance offers value for money.

Performance

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Performance figures are from Allan Gray Proprietary Limited and are for lump sum investments with income distributions reinvested.